

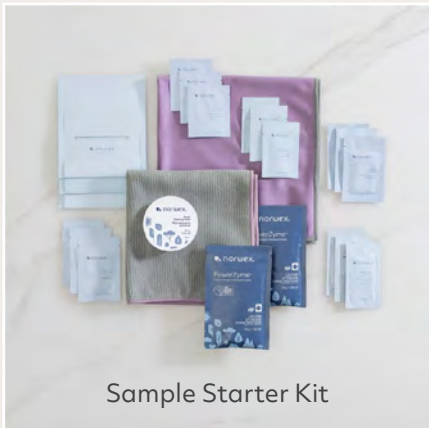
NOON, CT, MAY 1 –  
NOON, CT, JUNE 1, 2026

# FAQ: Start Your Journey

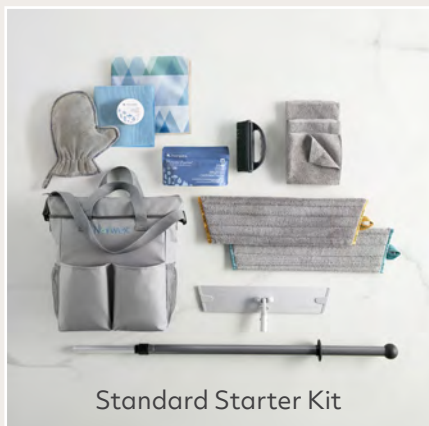
Ready to help others live  
cleaner, safer, better?



Safe Haven 5+ Starter Kit



Sample Starter Kit



Standard Starter Kit

## What are the current starter kit options?

There are four great ways to get started as a Norwex Consultant! Choose from our ongoing starter kits (Safe Haven 5+, Sample or Standard) or, for a limited time, our Join For Free kit! Details below!

**Option 1** – The Join For Free Starter Kit<sup>1</sup> is available only from noon, CT, May 1 through noon, CT, June 1, 2026. Pay only \$9.95 shipping and handling. Includes:

- EnviroCloth®, graphite with amethyst trim
- Window Cloth, amethyst with graphite trim
- 2026 Catalog (1)
- Spring 2026 Catalog (1)
- Welcome Card
- Golden Ticket (3)



**Option 2** – The Safe Haven 5+ Starter Kit is \$149 plus tax where applicable and \$9.95 shipping and handling. It includes:

- Demo Bag
- Dusting Mitt, graphite
- PowerZyme™ Laundry Detergent, 250 g/0.55 lb. (3)
- Window Cloth, mountains
- Power Cleaning Paste, small, 74 ml/2.5 oz.
- EnviroCloth, blue
- Microfiber Deep Cleaner Laundry Booster
- PowerZyme Laundry Detergent sachet, 30 g/1.05 oz. (2)
- 1 sachet each (2 ml/0.07 fl. oz.):
  - Hydrating Moisturizer
  - DETOX + RESTORE Hydrating Night Cream
  - Renewing Eye Cream
  - Illuminating Oil
- Cleansing Facial Powder sachet, 1 g/0.04 oz. (1)
- Single Sachet Holder (1)
- Customer Order Form (20)
- Host Order Form (5)
- 2026 Catalog (10)
- Share Cards
- Bright Start Brochure
- Welcome Card
- Golden Ticket (3)

**Option 3** – The Sample Starter Kit is \$30 plus tax where applicable and \$9.95 shipping and handling. It includes:

- Single Sachet Holder (3)
- 3 sachets each (2 ml/0.07 fl. oz.):
  - Renewing Eye Cream
  - Hydrating Moisturizer
  - Illuminating Oil
  - DETOX + RESTORE Hydrating Night Cream
- Cleansing Facial Powder sachet, 1 g/0.04 oz. (3)
- PowerZyme Laundry Detergent sachet, 30 g/1.05 oz. (2)
- Basic Package with 1 each:
  - EnviroCloth, graphite with amethyst trim
  - Window Cloth, amethyst with graphite trim
- Power Cleaning Paste, small, 74 ml/2.5 oz.
- 2026 Catalog (3)
- Welcome Card
- Golden Ticket (3)

**Option 4** – Our Standard Starter Kit has no upfront cost except for \$9.95 shipping and handling. If you select this kit when you enroll, you can earn it for FREE<sup>2</sup> through our Bright Start Program when you submit \$1,500 in Personal Retail Sales within your first 45 days. If you do not meet this goal, you will be charged \$200 plus applicable taxes on day 46.

- EnviroCloth, blue
- Window Cloth, mountains
- Dusting Mitt, graphite
- Power Cleaning Paste, small, 74 ml/2.5 oz.
- PowerZyme Laundry Detergent, 250 g/0.55 lb.
- Rubber Brush
- Body and Face Pack, graphite
- Dry Mop Pad, large, graphite w/yellow trim
- Wet Mop Pad, large, graphite w/teal trim
- Mop Base, large
- Telescopic Mop Handle, graphite/black
- Demo Bag
- Customer Order Form (20)
- Host Order Form (5)
- 2026 Catalog (10)
- Share Cards
- Bright Start Brochure
- Welcome Card
- Golden Ticket (3)

#### How do I get my starter kit?

Simply let your Consultant know that you'd like to join, then choose the offer that's right for you.

#### When does the Join For Free kit offer end?

The limited-time Join For Free kit is available only noon, CT, May 1 through noon, CT, June 1, 2026. The Safe Haven 5+, Sample and Standard kits will continue to be available beyond June 1.

#### Do all starter kits offer the same earning opportunity?

Yes! Regardless of which kit you select, you'll immediately be eligible to earn 35% of your Personal Retail Sales, and you'll be eligible to participate in Consultant incentives and receive generous savings on your personal Norwex purchases.

#### Can a Skin Care Add-On Package be purchased with any starter kit?

Yes! No matter which starter kit a New Consultant selects, they have the option to purchase the Skin Care Add-On Package (\$169.62) within their first 45 days. New Consultants who choose to enroll with the Sample Starter Kit will have the option to purchase the Skin Care Add-On Package as noted above.

#### Does the purchase of a starter kit count toward my Personal Retail Sales?

No, the purchase of a starter kit does not count toward Personal Retail Sales.

#### Do I receive Office Suite for free?<sup>3</sup>

YES! All New Consultants have access to Office Suite FREE for 3 months (a \$29.97 value). You must enroll for this free offer during sign-up.

#### Are all kits eligible for Bright Start Rewards?

YES! You can qualify for all Bright Start Rewards regardless of which kit you select!

#### What happens if I join with the Standard Starter Kit for \$0 and don't submit \$1,500 in Personal Retail Sales in 45 days?

When you submit \$1,500 in 45 days, your Standard Starter Kit remains cost-free! When you join with the Standard Starter Kit and do not reach the sales requirements in your first 45 days, you will be charged \$200 plus tax on day 46 after your enrollment date.

#### Are New Consultants eligible to earn Norwex incentives, recognition and rewards?

Yes! No matter how New Consultants start, they're eligible to participate in programs and incentives. They'll also receive special recognition and rewards when they engage in these programs and incentives, as well as for regular business-building accomplishments.

#### If I choose the Join For Free Kit, can I use the Golden Ticket toward a free Skin Care Add-On Package?

The Golden Ticket cannot be used in combination with a Join For Free Kit. As a New Consultant, however, you can still purchase the Skin Care Add-On.

<sup>1</sup>Application and Agreement must be submitted to the Home Office from noon, CT, May 1 to noon, CT, June 1, 2026. Norwex reserves the right to substitute or change contents of kits based on availability.

<sup>2</sup>Qualification requirements outlined here apply to New Consultants who enrolled after noon, CT, July 26, 2025. Standard Starter Kit is provided at no charge, except for \$9.95 shipping and handling plus tax where applicable, to a new Independent Consultant when you submit \$1,500 in Personal Retail Sales in your first 45 days of enrollment. If you choose the Standard Starter Kit and do not meet these criteria, you will be billed \$200 plus tax after 45 days.

<sup>3</sup>After a 3-month free trial, you will be billed a monthly \$9.95 fee plus applicable taxes for Office Suite. You must opt in during enrollment to receive the 3-month free trial.